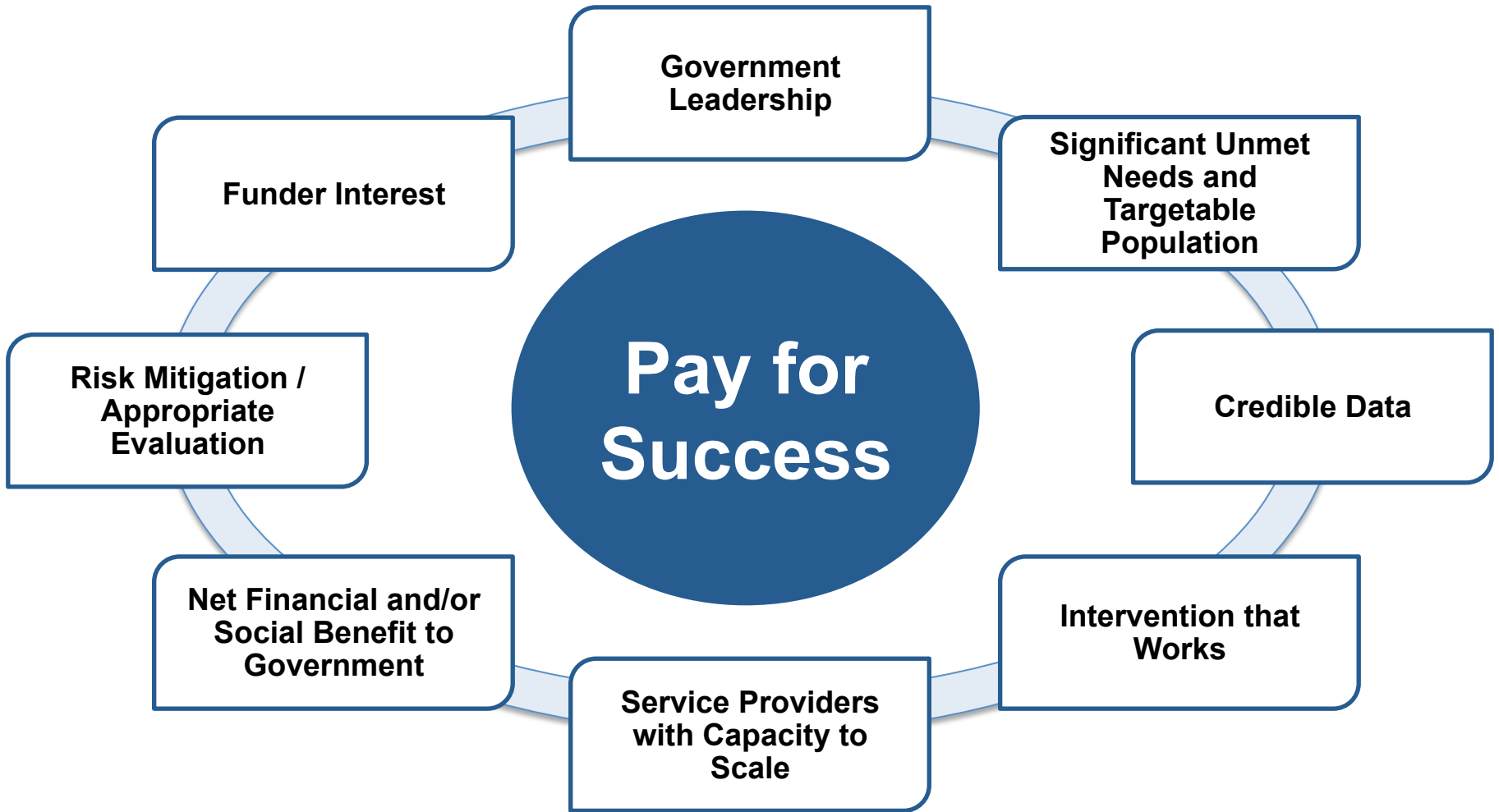


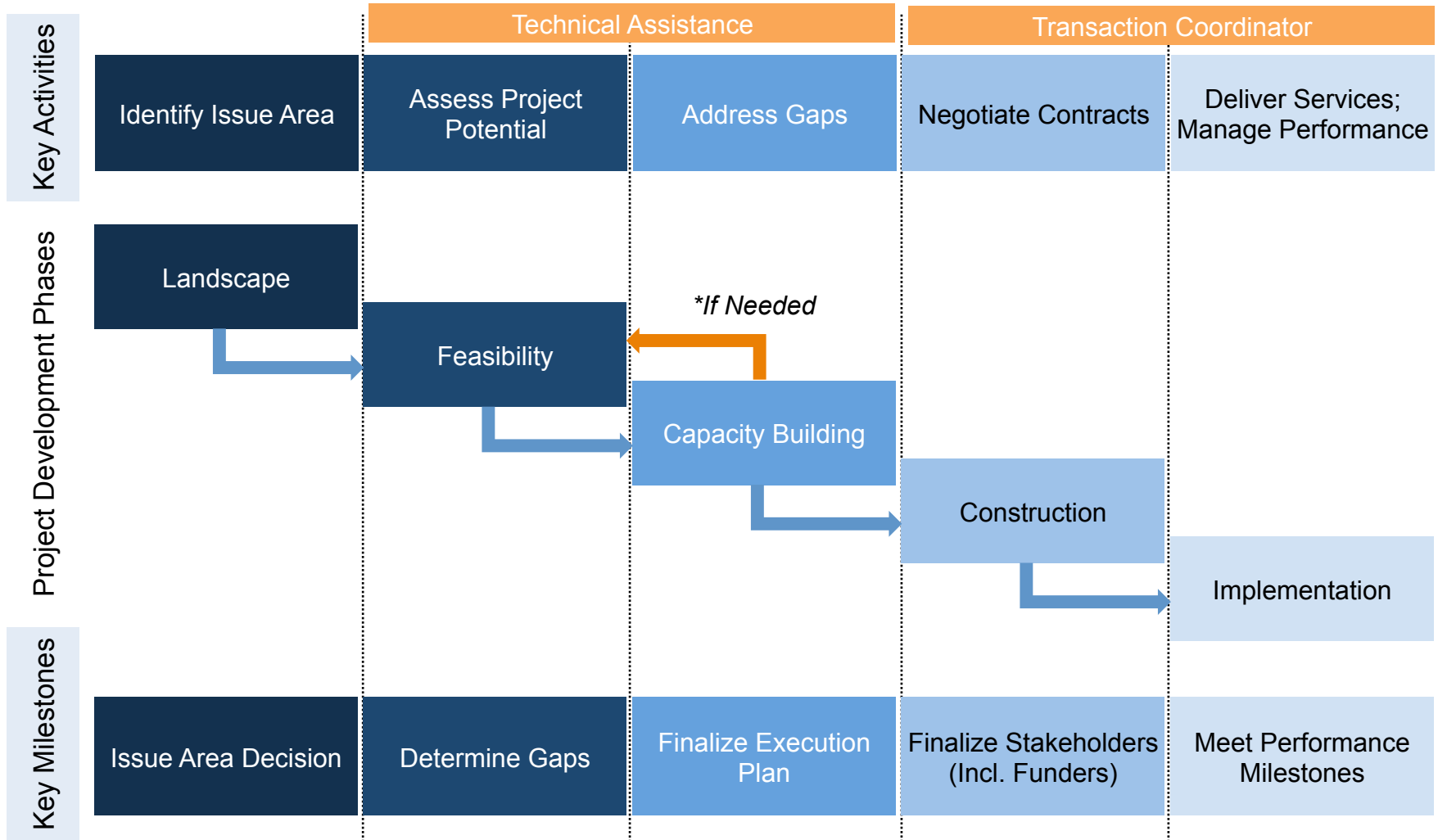
Topics

- When does PFS make sense?
- PFS project development process
- Update on Third Sector's project development work across the country in the childhood health space

When Does PFS Make Sense?



The PFS Project Development Process



Feasibility Assessment vs. Project Construction

Feasibility Assessment

Goal

- Assess gaps in PFS readiness, find strategies to address them and decide on a path forward.

Activities

- Identify and engage key stakeholders
- Refine target population and target outcomes
- Create cost/benefit analysis from end payer perspective and identify potential sources of success payments
- Explore available data needed to track and report on outcomes
- Assess interventions with a track record of positive outcomes for the target population and the capacity of local providers to operate under a PFS contract
- Develop a high-level PFS project plan

Project Construction

Goal

- Moving a project to contract by overseeing stakeholder engagement, project design, outcomes definition, evaluation design, funder capital structuring, etc.

Activities

- Negotiate PFS contract with stakeholders
- Conduct rigorous analysis on intervention
- Develop consensus on project parameters among stakeholders (size, timing, etc.)
- Present PFS opportunity to funders
- Retain an evaluator and design evaluation
- Develop PFS project agreements/contracts
- Draft and negotiate term-sheets
- Identify programmatic intermediary if necessary

SIF Feasibility Awards – First Cohort

Austin/Travis County, TX

Reduce teen pregnancies among Hispanic youth and improve birth outcomes among African Americans



Bridges Network & Orange County, CA

Improve maternal and child health through early childhood universal screening and home visiting programs



Commonwealth of Virginia

Improve pre-term and low birth weight rates through early childhood home visiting programs for at-risk mothers



State of Nevada: Clark County & Las Vegas

Focus on improving school readiness and academic performance for disadvantaged children through early childhood education programs



State of Oregon

Center for Evidence-Based Policy at the Oregon Health & Science

University: prevent entry into foster care and improve outcomes for at-risk children

Marion and Multnomah Counties: reduce recurrent delinquency by scaling Youth Villages of Oregon

Friends of the Children: improve academic performance and reduce justice and child welfare system involvement



The Washington State Department of Early Learning and Thrive Washington

Improve outcomes in maternal and child health and educational outcomes by scaling Washington's statewide system of home visiting programs



Year Up

Close the opportunity divide & improve employment outcomes for urban young adults through Year Up's Professional Training Corps program

A Selection of Our Project Construction Engagements

State of Connecticut

Program

The **New Haven Mental Outreach for Mothers (MOMS) Partnership** provides bundled local mental health support services to low-income, racially and ethnically diverse, pregnant and parenting women



Impact

↓ Decrease clinically significant symptoms of depression

Evaluation

TBD

Alameda County

Program

The **Alameda County Asthma Start and Healthy Homes programs** are a combination of two existing interventions within Health Care Services Agency and Community Development Agency that provide asthma management and prevention services to low-income pediatric asthma patients



Impact

↓ Decrease instances of asthma-related hospitalizations and ED visits

Evaluation

TBD